



Jia Yan

Partner, Corporate Department
jjayan@paulhastings.com

Jia Yan is a partner of our Corporate Department and a Co-Chair of our Shanghai and Beijing offices.

Mr. Yan primarily represents clients in cross-border acquisitions, Hong Kong and US initial public offerings, restructuring transactions, corporate financing transactions, fund formation and private equity investments. Mr. Yan also has significant experience in real estate, and he advises clients on dispute resolutions.

Mr. Yan joined Paul Hastings from iSinoLaw Limited, where he was the chief operating officer. He concurrently worked as the general counsel of Tai Kong Tung and the associate director and research fellow of Hong Kong WTO Research Institute. Before that, Mr. Yan was an associate of a Wall Street firm's New York office. He co-authored the books *The Financial Law of Hong Kong* and *The Banking Law of the People's Republic of China*.

Mr. Yan passed the bar in China in 1994 but does not hold a current practicing certificate. He is also admitted in New York. Mr. Yan is –

- an executive director of the China Venture Capital & Private Equity Association;
- an advisor of the Law and Compliance Committee of the Insurance Asset Management Association of China;
- an external part-time master's tutor for Professional Degree (Economics Major) and an instructor for master students of the Faculty of Law at the Fudan University; and
- a research fellow at the Institute of International Strategies and Law at Zhejiang University.

He is also an arbitrator and a member of the Committee of Strategies and Development of Shanghai International Economic and Trade Arbitration Commission / Shanghai International Arbitration Center.

He is recognized as one of the Leading Lawyers in Corporate and M&A (Foreign Firms) by Legal 500 and one of Top 15 M&A Lawyers by Asian Legal Business.

Shanghai

T: 86-21-6103-2969
F: 86-21-6170-6269

Beijing

T: 86-10-8567-5300

Practice Areas

Real Estate Finance
Emerging Growth Companies
Private Investment Funds
Real Estate
Mergers and Acquisitions
Corporate
Securities and Capital
Markets
Asia

Admissions

New York Bar

Languages

Chinese (Mandarin)
Chinese (Shanghainese)

Education

City University of Hong Kong,
Ph.D. 2003
Fudan University School of
Law, LL.B. 1993

Jia Yan (Continued)

Fudan University School of
Law, LL.M. 1996

Yale Law School, LL.M. 1999

Recent Representations

- Fosun Tourism Group in its US\$428 million global offering and IPO on the Hong Kong Stock Exchange.
- A Chinese buyer in the proposed acquisition of a technology business in Germany for approximately €200 million.
- ARA Asia Dragon Fund II, a fund managed by an affiliate of ARA Asset Management, in the disposal of Beijing Jingtong Roosevelt Plaza at a value of RMB2.56 billion.
- Two Chinese sovereign wealth funds in a variety of asset management and hedge/PE fund transactions totaling several hundred billion US dollars.
- Ping An in the US\$1.6 billion acquisition of a 47.4% interest in AutoHome, a leading automobile trading and information website, from Telstra. This deal was awarded "Deal of the Year 2016" by China Business Law Journal.
- Zhonghong Zhuoye Group, in its US\$448 million acquisition of 21% equity interest in SeaWorld from certain funds affiliated with Blackstone.
- China Media Capital in the following transactions, including:
 - its joint venture with Merlin Entertainment in relation to the development of the LEGOLAND theme park in China;
 - its joint venture with Warner Brothers to create a new movie studio in Hong Kong, Flagship Entertainment; This deal was awarded "Deal of the Year 2015" by China Business Law Journal;
 - its landmark joint venture with DreamWorks Animation to create original Chinese animation for distribution with China and around the world. This transaction was awarded "Joint Venture Deal of the Year 2012" by China Business Law Journal; also advised CMC on cooperation with DreamWorks and Shanghai Xuhui District Government with respect to Dream Center, the proposed US\$314 million landmark culture development project;
 - acquisition of an approximate 47% stake in Star China TV, the controller of the producer of the popular music show Voice of China, from 21st Century Fox;
 - its establishment of a joint venture with Hong Kong's leading broadcaster and TV program producer Television Broadcasts Limited in Shanghai. The joint venture, TVB China Limited, focuses on the business of agency of various advertisements and TV programs and film copyrights;
 - its establishment of a holding structure with its LPs and a leading Chinese private equity fund to acquire 20% shares of iMAX China; and
 - its investments in NextVR and iMax VR Fund.
- Star China Media Limited and Meng Xiang Qiang Yin Cultural and Broadcast (Shanghai) Company Limited against Talpa Global B.V. in the arbitration arising from the dispute over the format of the television program "The Voice of China" before the Hong Kong International Arbitration Centre.

Jia Yan (Continued)

- Fortune Star Media Limited in the defense and settlement of an action in California state court arising from the film series Teenage Mutant Ninja Turtles.
- Fosun Group in the following transactions, including:
 - its US\$40 million acquisition of a majority stake in Vienna-listed luxury textiles maker and lingerie brand Wolford;
 - its acquisition of a majority stake in Guide Investimentos, a Brazilian brokerage and wealth management company;
 - its financing for a US\$103 million acquisition of the City of London office building, Lloyds Chambers;
 - its acquisition of a majority stake in Resolution Property Investment Management, the London-based private equity real estate fund manager;
 - its acquisition of a large piece of land in Clearwater Bay of Hong Kong, with the intention of developing it into a low density residential project;
 - management and lease of One Chase Manhattan Plaza that it acquired from JPMorgan Chase & Co. at \$725 million; and
 - its participation in the acquisition of Cirque du Soleil, as a member of the buyer consortium backed by American buyout fund, TPG Capital.
- SIIC Environment Holdings Limited, a Singapore listed company engaging in water treatment, solid waste treatment and other environment-related businesses, in its dual primary listing of ordinary shares on the Main Board of the Hong Kong Stock Exchange by way of introduction.
- Shanghai Electric Group Company Limited in the sale of all shares in Goss International Corporation to American Industrial Partners.
- Rudong Ritai on its US\$230 million acquisition of certain equity interest in Rudong Yangkou Port Investment & Development Co., Ltd. from a subsidiary of PYI Corporation Limited, a Hong Kong listed company.
- Bus Online in its US\$30 million Series B financing from China Renaissance Capital and in its US\$30 million convertible note financing from Most Dragon Management Ltd.
- One of China's largest private conglomerates in its group restructuring of more than 100 Chinese and offshore companies.
- A Taiwanese commercial bank in the formation of an investment fund in the mainland of China.
- Jiayuan.com in its US\$80 million IPO on the Nasdaq Stock Market and its subsequent privatization.
- Citigroup, UBS and CIMB in the US\$214 million IPO of Fu Shou Yuan on the Hong Kong Stock Exchange.
- Goldman Sachs, Deutsche Bank, J.P. Morgan, and other underwriters in the US\$500 million guaranteed bonds issued by Shanghai Electric Group Global Investment Limited. The bonds were guaranteed by Shanghai Electric (Group)

Jia Yan (Continued)

Corporation, one of the largest equipment manufacturing conglomerates and one of the three major power equipment suppliers in the PRC.

- Morgan Stanley, J.P. Morgan, Deutsche Bank, Société Générale and other joint bookrunners in the issuance by Shanghai Electric Newage Company Limited of its €600 million guaranteed bonds guaranteed by Shanghai Electric Group Company Limited and listed on the Irish Stock Exchange.
- Blackstone in its sale of shares and shareholders loan in a company that indirectly owns real property in Ningbo, China.
- Merrill Lynch in its US\$70 million investment, and then the sale of such investment, in a West Samoan company, which indirectly owns a project company that develops a mixed-use office and retail building in Jing'an, Shanghai.
- Wing Lung Bank, in a combined onshore / offshore real estate refinancing facility of approximately US\$100 million.
- CalVal in its millions of dollars sale of the shares of a Barbados company which indirectly owns Yu Fashion Garden in Shanghai to Guang Yao Dong Fang.
- Aetos Capital in its joint venture investment with Longfor etc. in a US\$600 million mixed-use real estate development in Chengdu, China.

Accolades and Recognitions

- Recognized as M&A Firm of the Year at The American Lawyer's Asia Legal Awards

Education

- City University of Hong Kong, Ph.D, 2003
- Yale Law School, LL.M., 1999
- Fudan University Law School, LL.M., 1996
- Fudan University Law School, LL.B., 1993

News

April 08, 2019

Mei Nian Investment Issues US\$200 Million Guaranteed Senior Notes

December 14, 2018

Fosun Tourism Group Completes US\$428 Million Hong Kong IPO

November 27, 2018

ARA Asia Dragon Fund II sells Beijing Jingtong Roosevelt Plaza for RMB2.56 Billion

Jia Yan (Continued)

July 02, 2018

Golden Fortune Company Invests in Uxin's Convertible Note Financing

March 26, 2018

Fosun Group Buys Majority Stake in Austrian Luxury Textiles Maker

March 23, 2018

SIIC Environment Completes Dual Primary Listing on Hong Kong Stock Exchange

September 29, 2017

SoftBank Vision Fund Invests in ZhongAn Insurance's US\$1.5 Billion Hong Kong IPO

March 27, 2017

Zhonghong Group Acquires Significant Stake in SeaWorld Entertainment

February 27, 2017

Paul Hastings Awarded Asia M&A Firm of the Year

June 28, 2016

Ping An Fund's US\$1.6 Billion Acquisition of AutoHome from Telstra

March 02, 2016

Paul Hastings Wins 2015 Global PERE Awards for Law Firm of the Year in Asia and Europe

December 14, 2015

NewQuest Capital Sells China Hydroelectric Corporation to Shenzhen Energy

December 08, 2015

Jiayuan.com Enters into Definitive Merger Agreement with Baihe Network

September 29, 2015

Shanghai Electric's Sale of Goss International to a U.S. Private Equity Fund

September 20, 2015

China Media Capital Forms Joint Venture with Warner Brothers for New Flagship Movie Studio

July 31, 2015

Jia Yan (Continued)

OpenGate Capital Acquires Kem One Innovative Vinyls from The Klesch Group

July 10, 2015

Fosun Property Acquires Majority Stake in Resolution Property Investment Management

June 03, 2015

SoftBank to Invest US\$1 Billion into Korea's Largest Online Retailer

May 29, 2015

Shanghai Electric Issues €600 Million Guaranteed Bonds through Twelve Joint Bookrunners

April 21, 2015

Paul Hastings Advises Fosun International on Cirque Du Soleil Acquisition

August 15, 2014

Paul Hastings Represents Underwriters in US\$500 Million Guaranteed Bond Offering for Shanghai Electric

January 07, 2014

Paul Hastings Advises China Media Capital on Acquisition of Star China TV

January 07, 2014

Paul Hastings Advises SoftBank Corp on PPLive Sale

December 20, 2013

Paul Hastings Represents Underwriters in Fu Shou Yuan's Hong Kong IPO

August 08, 2012

Paul Hastings Advises China Media Capital in DreamWorks Animation Joint Venture and Dream Center Establishment

May 17, 2011

Paul Hastings Advises Jiayuan.com in its Initial Public Offering

April 08, 2011

Paul Hastings Advises Rudong Ritai on its US\$230 Million Acquisition of Rudong Yangkou Port

February 08, 2011

Jia Yan (Continued)

Paul Hastings Advises SOFTBANK CORP. on its investment in PPLive

November 03, 2010

Paul Hastings Climbs the IFLR Rankings in Asia

April 29, 2010

Paul Hastings Advises Wing Lung Bank in Cross-border Real Estate Refinancing Facility

April 23, 2010

Paul Hastings Awarded M&A and Real Estate Deal of the Year Awards

Insights

March 25, 2019

New PRC Foreign Investment Law Delivers Investor-Friendly Reforms

February 09, 2015

Global M&A: Momentum for Growth Report

October 28, 2013

China Outbound M&A Report

May 13, 2013

March 10, 2010

China Matters: RMB Private Equity Funds in Foreign-Invested Partnerships

January 20, 2010

China Matters: China Tightens Administration of Permanent Representative Offices of Foreign Enterprises

September 07, 2009

China Matters: Draft Foreign-Invested Partnership Regulations New Possibilities for Global Funds in China?

June 02, 2009

China Matters: China Loosens Control Over Outbound Investments

Jia Yan (Continued)

Rankings & Awards

April 20, 2018

Real Estate Law Firm of the Year - International

November 29, 2017

2018 Legal 500 Asia

February 27, 2017

Paul Hastings Awarded Asia M&A Firm of the Year