



## Alex M. Herman

Associate, Corporate Department  
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**Alex Herman** is an associate in the Latin America and Corporate practices of Paul Hastings and is based in the firm's New York office. Ms. Herman focuses on representing public and private companies and financial institutions in cross-border capital markets, private equity, and financing transactions, particularly those involving Latin American projects or parties. Her experience includes debt and equity offerings pursuant to Rule 144A/Regulation S, cash flow securitizations, and private placements across a variety of industries including the energy and infrastructure sectors. She also advises on periodic SEC reporting obligations and regulatory and compliance matters under the U.S. securities laws. Prior to joining Paul Hastings, she practiced with another multinational law firm in New York. Ms. Herman received her J.D. from Georgetown University Law Center where she was a student fellow at the Harrison Institute for Public Law, focusing on international investment law and policy, and the Alumni Relations Chair for the *Georgetown Journal of Law & Modern Critical Race Theory*. She also holds an A.B. in Political Science and Cultural Anthropology from Duke University.

### Recent Representations

- Represented Concesión Ruta al Mar S.A.S., a subsidiary of the Colombian construction company Construcciones El Condor S.A., in financing the construction, operation and maintenance of the 4G Antioquia-Bolívar highway in Colombia. The project is the first 4G toll-road project in Colombia developed as an iniciativa privada, a concession proposal unsolicited by the Colombian government. The US\$488 million financing package was priced in Colombian pesos and consists of a series of 26-year, UVR-denominated notes and three credit facilities.
- Represented GyM Ferrovias S.A., a subsidiary of the Peruvian construction company Graña y Montero S.A.A., its 2017 US\$396 million CPAO-backed financing (a so-called "milestone financing") of the expansion of Line 1 of the Lima metro, which includes construction risk in the form of civil works, including

### New York

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### Practice Areas

Latin America  
Project Development and Finance  
Securities and Capital Markets  
Financial Services  
Corporate

### Admissions

New York Bar

### Languages

Spanish

### Education

Duke University, A.B. 2007  
Georgetown University Law Center, J.D. 2013

## Alex M. Herman (Continued)

station expansions, and train and car acquisitions. The financing included a working capital revolving facility, a back-to-back financing with another SPV that will receive the CPAOs and reimburse the revolver disbursements as well as other international financing.

- Represented Credit Suisse and other lenders in connection with a five-year, US\$42 million syndicated loan to a Colombian tugboat company secured by maritime collateral spanning multiple Caribbean and Latin American jurisdictions.
- Represented Trinidad Generation Unlimited, which owns the largest power generation plant in Trinidad and Tobago, in connection with its debut international bond offering of US\$600 million Senior Unsecured Notes due 2027 pursuant to Rule 144A and Regulation S.
- Represented Morgan Stanley and JPMorgan, as global coordinators and initial purchasers, in the approximately US\$912 million IPO of common stock by Becele, S.A.B. de C.V., the parent company of Jose Cuervo, a globally recognized spirits company and the largest producer of tequila in the world. The offering was the largest IPO out of Mexico since 2013.
- Represented the Government of Jamaica in connection with an international bond offering of US\$743.2 million new notes in a reopening of Jamaica's 8.000% Amortizing Notes due 2039 pursuant to Regulation S, and a concurrent cash tender offer for its outstanding 10.625% Notes due 2017 and 8.000% Amortizing Notes due 2019.
- Represented Credito Real, S.A.B. de C.V., one of the largest specialty finance companies in Mexico, in an international bond offering of US\$625 million of 7.25% Senior Notes due 2023 pursuant to Rule 144A and Regulation S, and a concurrent tender offer for up to \$425 million of its outstanding 7.500% Senior Notes due 2019 issued in 2014, and related consent solicitation.
- Represented the Government of Aruba in a dual tranche international private placement.
- Represented Peruvian Coca-Cola bottler Corporación Lindley in connection with their cash tender offer for \$200 million aggregate principal amount of their outstanding 4.625% Notes due 2023 and 6.750% Notes due 2021.
- Represented Morgan Stanley, Citigroup and Santander as global coordinators, and seven other international banks, as initial purchasers, in connection with the US\$1.2 billion securitization of certain government-backed payment rights related to the greenfield financing of Metro Lima's Line 2 in Peru.
- Represented YPF S.A. in connection with their issuance of US\$1.5 billion 8.5% Senior Notes due 2025 under Rule 144A and Regulation S under the US Securities Act of 1933, the largest corporate bond issuance in Argentine history.

## Alex M. Herman (Continued)

- Represented YPF S.A. in connection with a US\$500 million dual-tranche re-opening of notes issued under their Global Medium-Term Note Program.
- Represented Southern Cross Latin America Private Equity Funds III and IV and certain of their affiliates in connection with their acquisition of the rights to shares of common stock of Ultrapetrol (Bahamas) Limited (NASDAQ: ULTR), an industrial transportation company, and related acquisition and sale transactions.
- Represented SolarCity Corporation in connection with securitizations of cash flows from distributed solar generation systems.
- Represented Isolux Infrastructure Netherlands B.V. in connection with the private activity bond financing related to the concession to design, build, finance, operate and maintain the I-69 Section 5 Project in Indiana.

### Professional and Community Involvement

- Committee member of the New York City Bar Association's Securities Regulation Committee

### Education

- Georgetown University Law Center, J.D., 2013
- Duke University, A.B., 2007

### News

#### June 28, 2019

Trinidad Petroleum Holdings Limited Finalizes \$900 Million Exchange Offer

#### December 04, 2018

Alignvest to Acquire Sagicor Financial Corporation Limited for \$536 Million

#### January 05, 2018

Ruta al Mar Secures Financing for Construction of Antioquia-Bolívar Highway Project in Colombia

#### August 25, 2017

GyM Ferrovias S.A. Secures Financing for Expansion of Lima, Peru Metro

#### February 10, 2017

Paul Hastings Represents Initial Purchasers in Jose Cuervo's \$912 Million International IPO

#### November 14, 2016

## Alex M. Herman (Continued)

Trinidad Generation Unlimited Closes \$600 Million Debut Bond

### September 12, 2016

Government of Jamaica Closes \$743.2 Million Notes Offering and Concurrent Tender Offer

### July 20, 2016

Crédito Real, S.A.B. de C.V., SOFOM, E.R. Completes Cash Tender Offer for Senior Notes and Related Consent Solicitation

### July 14, 2016

Credito Real, S.A.B. de C.V. Announces Senior Notes Offering

## Rankings & Awards

### March 15, 2018

Recognized by IJGlobal for the representation of Concesión Ruta al Mar - the Latin American Transport Deal of the Year