



Jeff Hartlin

Partner, Corporate Department
jeffhartlin@paulhastings.com

Jeff Hartlin is a partner and chair of the Corporate practice of Paul Hastings in Palo Alto and is based in the firm's Palo Alto and San Diego offices. Mr. Hartlin concentrates his practice in corporate law, capital-raising, mergers & acquisitions and securities and has represented public and private companies in the software, hardware, information technology, biotechnology/biopharmaceutical, medical device, semiconductor, clean technology and financial industries. His experience in all aspects of the capital raising process includes representing issuers, underwriters, venture capital firms and placement agents in IPOs, registered directs, at-the-market offerings and rights offerings, as well as venture and angel-backed private placements, PIPEs, debt financings, Rule 144A transactions, reverse mergers and Regulation S offerings. Mr. Hartlin also routinely represents startup and other early-stage companies from incorporation through early financing, pre-IPO capital raising, IPO and eventual sale. Mr. Hartlin has represented several public and private companies in equity and debt private placements with a combined value of several billion. He also represents Nasdaq and NYSE companies with their periodic reporting requirements and listing qualification issues. He regularly advises boards of directors and management of public and private companies regarding corporate governance issues, including the Sarbanes-Oxley Act, the Dodd-Frank Act and the JOBS Act. Mr. Hartlin also represents public and private corporations in merger and acquisition transactions, joint ventures, leveraged and non-leveraged acquisitions, spinoffs, spin-ins and dispositions. He is frequently engaged to advise companies in activist stockholder matters.

Recent Representations

- Mohawk Group Holdings in its initial public offering
- Scilex Holding Company in its acquisition of Semnur Pharmaceuticals, Inc.
- selectION, Inc. in its preferred stock financing
- Aardvark Therapeutics, Inc. in its preferred stock financing
- Neubase Therapeutics, Inc. in its reverse merger with Ohr Pharmaceutical, Inc.

Palo Alto

T: 1(650) 320-1804
F: 1(650) 320-1904

San Diego

T: 1(858) 458-3022

Practice Areas

Artificial Intelligence
Corporate
Emerging Growth Companies
Mergers and Acquisitions
Internet of Things
Technology
Life Sciences and Healthcare
Securities and Capital
Markets
Intellectual Property
Private Equity

Admissions

California Bar

Education

University of California, Davis,
B.A.
University of Virginia, School
of Law, J.D.

Jeff Hartlin (Continued)

- OneStream Software LLC in its financing by KKR
- Zededa, Inc. in its preferred stock financing led by Energize Ventures and Lux Capital
- Oasis Labs in its corporate matters
- Scilex Pharmaceuticals Inc. in its debt financing structured by Morgan Stanley
- dotin, Inc. in its financing by Net One Systems
- Seelos Therapeutics, Inc. in its reverse merger with Apricus Biosciences, Inc.
- Sorrento Therapeutics, Inc. in its debt financing with Oaktree
- Plum, Inc. in its preferred stock financing by Elliot Management
- BlastWave, Inc. in its preferred stock financing
- Kasha Global in its financing transactions
- Layered Insight in its corporate matters
- Hummingbird Regtech, Inc. in its preferred stock financing led by HomeBrew
- healthblock, Inc. in its financing led by XSeed Capital
- Integrated DNA Technologies, Inc. in its sale to Danaher Corporation
- Shift Financial, Inc. in its merger with Ledge, Inc.
- Mobile Gaming Technologies in its partnership with Arsenal Football Club
- Menlo Technologies, Inc. in its acquisition of SSi Consulting
- Redmile Group, LLC in its preferred stock financing of Alder BioPharmaceuticals, Inc.
- Sorrento Therapeutics, Inc. and TNK Therapeutics, Inc. in their joint venture with Celularity, Inc.
- Corsair Components in its sale to EagleTree Capital
- Darmiyan, Inc. in its financing transaction
- Mission Bio, Inc. in its venture-backed financing transaction led by Mayfield Ventures
- Integrated DNA Technologies, Inc. in its partnership with Illumina
- TNK Therapeutics, Inc. in its acquisition of Virttu Biologics
- Sorrento Therapeutics, Inc. in its underwritten public offerings
- CareDx, Inc. in its debt financing by JGB Management Inc.
- Tapclicks, Inc. in its debt financing by SaaS Capital
- J.T. Posey Company in its sale to RoundTable Healthcare Partners
- Biopop in its sale to Intrexon Corporation
- Enplas America, Inc. in its equity and debt investments
- JadeStream in its equity financing transactions
- Matrix Industries, Inc. in its equity and debt financing transactions
- Eprazel, Inc. in its strategic financing by Renren, Inc.
- Sorrento Therapeutics, Inc. in its acquisition of Scilex Pharmaceuticals Inc.
- &Beyond in the launch of its A2A Labs accelerator program
- Seelos Therapeutics, Inc. in its licensing transaction with Ligand

Jeff Hartlin (Continued)

Pharmaceuticals Incorporated

- CareDx, Inc. in its underwritten public offerings and its stock option exchange program
- GenapSys, Inc. in its financing transactions
- Health Expense, Inc. in its financing transaction
- Hug Innovations Corp. in its financing transaction
- myGini, Inc. in its preferred stock financing transactions
- Veriflow Systems, Inc. in its financing by Menlo Ventures and New Enterprise Associates (NEA)
- Samumed, LLC in its financing transactions
- SMA Solar Technology AG in its investment in Tigo Energy, Inc.
- Filld, Inc. in its financings by Lightspeed Partners, Javelin Partners and PivotNorth
- Plum, Inc. in its strategic financing by Renren, Inc.
- Procera Networks, Inc. in its sale to Francisco Partners
- Viking Therapeutics, Inc. in its initial public offering , follow-on public offerings and equity line financing
- Kosei, Inc. in its sale to Pinterest, Inc.
- Boomtown Networks, Inc. in its strategic financings
- Sorrento Therapeutics, Inc. in its joint venture with NantWorks and financing transactions
- RightSignature LLC in its sale to Citrix Systems
- Integrated DNA Technologies, Inc. in the strategic financing by Summit Partners
- Samsung Electronics Co., Ltd. in the sale of its joint venture stake to, and strategic investment in, Corning Incorporated
- Biopop in its financing and joint venture with Intrexon Corporation
- Fox Factory in its initial public offering
- YFind Technologies Private Limited in its sale to Ruckus Wireless, Inc.
- Corsair Components, Inc. in the strategic financing by Francisco Partners and its acquisition of Simple Audio Limited
- Transgenomic, Inc. in the debt financing by Third Security, LLC
- Procera Networks, Inc. in its acquisition of Vineyard Networks Inc.
- The underwriters, led by Goldman, Sachs & Co. and Deutsche Bank Securities, in the initial public offering of Envivio, Inc.
- Monitise plc in its acquisition of ClairMail, Inc.
- The underwriters, led by Stifel Nicolaus Weisel, in the public offering of Procera Networks, Inc.
- Samsung Electronics Co., Ltd. in the sale of its hard disk-drive unit to Seagate Technology

Jeff Hartlin (Continued)

- Masimo Corporation in its acquisitions of Phasein AB and Spire Semiconductor, LLC
- The underwriters, led by Stifel Nicolaus Weisel and Needham & Company, in the public offering of OCZ Technology Group, Inc.
- Exceptional Cloud Services in its sale to Rackspace Hosting, Inc.
- Aeolus Pharmaceuticals, Inc. in obtaining its grant from the Biomedical Advanced Research and Development Authority, a division of the Department of Health and Human Services
- Samsung Electronics, Co., Ltd. in its acquisition of Nexus Dx
- Houlihan Lokey as exclusive dealer-manager for Network Communications, Inc.'s senior notes exchange offer, consent solicitation and balance sheet restructuring
- The investors of Hellosoft, Inc. in the company's sale to Imagination Technologies plc.
- Hanwha Chemical in its strategic investment in Solarfun Power Holdings
- Mint Software, Inc. (mint.com) in its sale to Intuit, Inc.
- Sybase, Inc. in its 144A-for-life convertible notes offering
- AviaradX, Inc. in its sale to bioMerieux
- Masimo Corporation in its initial public offering
- Warburg Pincus in its exchangeable bond investment in Synutra International, Inc.
- Houlihan Lokey as the placement agent in the registered direct offering of ThermoGenesis Corp.
- Outdoor Channel Holdings, Inc. in its follow-on public offering
- CryoCor, Inc. in its initial public offering
- The Titan Corporation in its acquisition of Jaycor, Inc. in a stock-for-stock merger
- Favril, Inc. in its initial public offering
- Conexant Systems, Inc. in its stock option exchange program
- MannKind Corporation in its initial public offering
- Vical, Inc. in its public shelf offering
- Applied Micro Circuits Corporation in its acquisition of JNI Corporation
- Woodside Biomedical, Inc. in its sale to Abbott Laboratories
- Captiva Software, Inc. in its merger-of-equals with ActionPoint, Inc.

Accolades and Recognitions

- Mr. Hartlin was selected for inclusion in multiple editions of San Diego Super Lawyers
- Mr. Hartlin was selected for inclusion in multiple editions of Southern California Super Lawyers

Jeff Hartlin (Continued)

- Mr. Hartlin was named a winner of the M&A Advisor 2012 (West) '40 Under 40' Award, which recognizes the emerging leaders of the M&A, financing, and turnaround industries
- Chambers USA named Mr. Hartlin to multiple of its lists of leading lawyers in California capital markets transactions

Speaking Engagements and Publications

- Mentioned in The Daily Journal and Law360 regarding Viking Therapeutics, Inc.'s initial public offering
- Mentioned in The Recorder, The Daily Journal and Law360 regarding representing Kosei, Inc. its its sale to Pinterest, Inc.
- Cheaper, Stronger IPOs Still Elusive After JOBS Act360
- RR Donnelley presents to SEC Hot Topics Institute, San Diego, CA
- Alliance Advisors, Society of Corporate Secretaries & Governance Professionals and Paul Hastings LLP present ISS Proxy Voting Guidelines, Chicago, IL
- Society of Corporate Secretaries and Governance Professionals Presents Hot Issues in Private Company Governance, Colorado Springs, CO
- RR Donnelley presents the SEC Hot Topics Institute, San Diego, CA
- Paul Hastings, Citadel Securities, PricewaterhouseCoopers, MacKenzie Partners and RR Donnelley Present a Briefing on Proxy Access, Executive Compensation and Corporate Governance under the Dodd-Frank (Wall Street Reform) Act:
- Paul Hastings, Houlihan Lokey, BDO Seidman and Thomas Weisel Partners Present a Briefing on Registered Direct and At-the-Market Equity Offerings: Trends for Raising Capital in 2010, Los Angeles, CA
- RR Donnelley presents the SEC Hot Topics Institute, San Diego, CA
- Stafford Publications presents: A Roadmap to Emerging Financing Alternatives Leveraging Opportunities in Rights Offerings, Registered Directs, and More
- Houlihan Lokey, Paul Hastings and Sagient/PlacementTracker Present an Interactive Webinar: PIPEs: The Ever-Evolving Financing Technique

Professional and Community Involvement

- Member of the Board of Directors of the National Kidney Foundation of Northern California
- Member of the California State Bar Association
- Member of the Committee on Federal Regulation of Securities of the American Bar Association

Education

Jeff Hartlin (Continued)

- University of Virginia School of Law, J.D. (Editor-in-Chief of the Virginia Tax Review)
- University of California Davis, B.A. (Phi Beta Kappa); NCAA Men's Varsity Soccer and Track & Field

News

July 03, 2019

Mohawk Group Holdings Debuts on Nasdaq with IPO

September 21, 2018

Viking Therapeutics Announces Public Offering of Stock

August 06, 2018

Paul Hastings Launches PH Ignite, Its New Online Resource for the Emerging Growth Company Space

March 09, 2018

Danaher to Acquire Integrated DNA Technologies

February 05, 2018

Viking Therapeutics Announces Public Offering of Stock

January 16, 2018

Menlo Technologies Acquires SSI Consulting

March 03, 2017

J.T. Posey Company Acquired by TIDI Products

February 16, 2017

Women Startup Challenge Winners to Receive Pro-bono Legal Services From Paul Hastings

June 08, 2015

Procera Networks goes private in all-cash buyout

January 21, 2015

Paul Hastings Advises Kosei in Sale to Pinterest

October 15, 2014

Paul Hastings Study of JOBS Act Era IPOs Reveals Few Companies Embrace

Jeff Hartlin (Continued)

Full JOBS Act Perks

March 25, 2014

Paul Hastings Advises Samsung Fine Chemicals and Samsung Electronics in Connection with SunEdison Semiconductor's IPO

October 29, 2013

Paul Hastings Advises Samsung Display on US\$1.9 Billion Sale of its Joint Venture Stake and its Strategic Investment in Corning Incorporated

August 20, 2013

Paul Hastings Represents Fox Factory Holdings in IPO on Nasdaq

July 23, 2013

Paul Hastings Advises YFind Technologies Private Limited in Sale to Ruckus Wireless, Inc.

May 07, 2013

Paul Hastings Advises Corsair Components in \$75 Million Investment From Francisco Partners

April 20, 2012

Paul Hastings Advises Underwriters on Procera Networks Public Offering

March 27, 2012

Paul Hastings Represents Monitise plc. on £109m acquisition of Clairmail

June 10, 2011

Paul Hastings Excels in Chambers USA 2011 Guide

June 01, 2011

Paul Hastings Soars in 2011 Edition of Legal 500 US

April 08, 2011

Paul Hastings Advises Underwriters on OCZ Technology Groups Public Offering

January 10, 2011

Paul Hastings Advises Houlihan Lokey in Network Communications Debt Exchange Offer

August 12, 2010

Jeff Hartlin (Continued)

Paul Hastings Advises Hanwha Chemical on US\$370 Million Strategic Equity Investment in NASDAQ-Listed PRC Solar Power Company

June 14, 2010

Paul Hastings Garners Top Rankings in Chambers USA 2010 Guide

Insights

October 17, 2014

IPOs in the JOBS Act Era 2014

April 23, 2012

JOBS Act Will Simplify IPO Process and Private Capital Raising

April 02, 2012

House and Senate Pass Bill Simplifying IPO Process and Private Capital Raising

March 19, 2012

House Passes Bill Simplifying IPO Process and Private Capital Formation

February 01, 2012

Corporate Governance - Executive Compensation: ISS Offers Guidance on Its Updated Pay-for-Performance Methodology

December 28, 2011

SEC ADOPTS RULES MODIFYING THE NET WORTH STANDARD FOR ACCREDITED INVESTORS

October 24, 2011

Full Qualified Small Business Stock Capital Gain and AMT Exclusions Set to Expire at Year-End

June 07, 2011

SEC Proposes Rules Modifying the Net Worth Standard for 'Accredited Investors'

March 29, 2011

The Fifth Circuit Reinstates the SEC's Insider Trading Case Against Mark Cuban

June 07, 2010

Jeff Hartlin (Continued)

Treasury Releases Guidance on Tax Credits and Grants Available for Certain Pharmaceutical, Biotechnology, Medical Device, and Other Healthcare Companies

May 11, 2010

Tax Credits and Grants Available for Certain Pharmaceutical, Biotechnology, and Other Healthcare Companies: Applicants Should Prepare Now

January 31, 2010

Survey of 2009 Life Sciences

Private Investment in Public Equity (PIPE) Transactions

January 31, 2010

Survey of 2009 Technology

Private Investment in Public Equity (PIPE) Transactions

August 10, 2009

The SEC Approves the Elimination of Broker Discretionary Voting in All Director Elections

July 23, 2009

Capital-Raising Alternatives for Public Companies in the Current Environment

July 21, 2009

Capital-Raising Alternatives for Public Companies in the Current Environment: What Every Investment Bank Should Know. *Bloomberg* (July 2009)

June 29, 2009

Despite Recent Setbacks in the Courts, the SEC Remains Focused on Short Sales in PIPE Transactions. *Securities Regulation Law Journal* (Summer 2009)

January 26, 2009

Survey of 2008 Technology Private Investment in Public Equity (PIPE) Transactions

January 26, 2009

Survey of 2008 Life Sciences Private Investment in Public Equity (PIPE) Transactions

January 05, 2009

Nasdaq Requirement for Shareholder Approval of Private Financings

Jeff Hartlin (Continued)

December 05, 2008

Steps to Avoid Losing Form S-3 Eligibility & Incurring Other Penalties After a Late Exchange Act Filing, Part 2.

December 01, 2008

Steps to Avoid Losing Form S-3 Eligibility & Incurring Other Penalties after a Late Exchange Act Filing, Part 1

August 07, 2008

Revisiting Advance Notice Bylaws in Light of Recent Delaware Decisions

June 18, 2007

SEC Formalizes Its Positions on PIPE Transactions

Rankings & Awards

April 16, 2012

M&A Advisor, 40 under 40 Awards

June 20, 2011

M&A Advisor