



Lauren L Giovannone

Partner, Real Estate Department

laurengiovannone@paulhastings.com

Lauren Giovannone is a partner in the Hospitality & Leisure practice in Paul Hastings' Real Estate department and is based in the firm's Los Angeles office. She represents real estate development companies, financial institutions, investors, and commercial lessors and tenants in all aspects of the acquisition, development and finance of hotels, condo-hotels, resorts, theme and water parks, and large mixed-use projects, including, without limitation, the negotiation of management, franchise, licensing and branding agreements, restaurant leases and management agreements, pre-opening, technical service and PIP agreements, marketing and sales agreements, subordination and non-disturbance agreements, executive compensation and consulting agreements, and celebrity chef joint venture and management agreements.

Recent Representations

- Baha Mar Ltd. in negotiating a series of management and other related ancillary agreements with Hyatt Hotels Corporation, SBE Hotel Group and Rosewood Hotels and Resorts, each of which will operate and manage different hotel developments at Baha Mar's \$3.5 billion mixed-use resort in the Bahamas.
- Korean Airlines in the negotiation of a management agreement and related ancillary agreements with Intercontinental Hotel Group for a 900-room hotel to be located with the Wilshire Grand redevelopment, which, upon completion, will be the tallest building west of the Mississippi.
- Oaktree Capital Management in connection with the disposition of various hotel assets located in Florida, California and New York.
- Starwood Capital Group, a private equity fund, in connection with all aspects of the acquisition, management, and licensing of various hospitality assets throughout the United States.
- Combined Properties in its re-development of the House of Blues site on the Sunset Strip in Los Angeles, into a mixed use boutique hotel and residential project.

Los Angeles

T: 1(213) 683-6374

F: 1(213) 996-3374

Practice Areas

Real Estate Finance
Hospitality and Leisure
Real Estate

Admissions

California Bar

Education

Loyola Law School, Los Angeles, J.D. 2005
Vanderbilt University, B.S. 2002

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- TPG on the acquisition of a \$500 million portfolio of properties in the western United States from Prologis.
- Caruso Affiliated in the negotiation of management and related ancillary agreements for the development of a luxury hotel development in Montecito, California.
- Fort Capital Management in the negotiation of management and related ancillary agreements for the development of a Four Seasons luxury hotel and residential development in Miami, Florida.
- Deutsche Bank, N.A. in the acquisition (following foreclosure) and subsequent management, and licensing of The Cosmopolitan of Las Vegas, in Las Vegas, Nevada.
- SBE Hotel Group, LLC in the negotiation of various management, licensing, joint venture and purchase and sale agreements for a variety of hotels and resorts located in Beverly Hills, California; Hollywood, California; Miami, Florida; and Las Vegas, Nevada.
- The Related Companies in the negotiation of management and joint venture agreements in connection with the Grand Avenue project in Los Angeles, and the Hilton Convention Hotel in West Palm Beach.

Accolades and Recognitions

- Chambers USA, “Associate to Watch” (2011-2014)

Speaking Engagements and Publications

- Guest Lecturer, USC Gould School of Law (Property Law, Fall 2012)
- Panelist, Georgetown Law Hotel and Legal Summit (2013)
- Contributing Author, Roadmap for Distressed Hospitality Assets (2009)

Education

Ms. Giovannone received her B.S. in Psychology from Vanderbilt University, *magna cum laude*, in 2002 and her J.D. degree from Loyola Law School, *cum laude*, in 2005, where she was awarded the Order of the Coif, received five American Jurisprudence Awards, and was a member of the St. Thomas Moore Honor Society.

News

May 01, 2019

Paul Hastings Practices and Lawyers Score Top Rankings in Chambers USA 2019

Lauren L Giovannone (Continued)

December 07, 2018

Trinity Investments and Elliott Acquire Grande Lakes Orlando Resort

May 11, 2018

Paul Hastings Practices and Lawyers Score Top Rankings in Chambers USA
2018

October 02, 2017

Carey Watermark Investors & Carey Watermark Investors 2 Acquire Bacara
Resort & Spa

June 05, 2017

Carey Watermark Investors 2 Acquires Charlotte Marriott City Center

June 05, 2017

Paul Hastings Practices and Lawyers Score Top Rankings in Chambers USA
2017

June 08, 2016

Paul Hastings Practices and Lawyers Score Top Rankings in Chambers USA
2016

June 02, 2015

Hotel Lotte Acquires New York Palace Hotel

May 20, 2015

Paul Hastings Practices and Lawyers Score Top Rankings in Chambers USA
2015

May 27, 2014

Paul Hastings Practices and Lawyers Score Top Rankings in Chambers USA
2014

July 09, 2013

Paul Hastings LLP Advises Starwood Capital Group Affiliate in the \$735 Million
Acquisition of InTown Suites

May 27, 2013

Paul Hastings Employment Practice Honored with Chambers "Award for
Excellence" and Firms Leading Practices and Lawyers Ranked in Chambers
USA 2013

Lauren L Giovannone (Continued)

February 01, 2013

Paul Hastings Advises on Beekman Tower Hotel Acquisition

February 01, 2013

Paul Hastings Team Assists Korean Air Lines With Major Development Project

June 07, 2012

Paul Hastings Excels in Chambers USA 2012 Guide

September 27, 2011

Paul Hastings Represents Starwood Capital Group in Management Agreements for Silvertree Hotel and Wildwood Lodge

August 02, 2011

Paul Hastings Advises Baha Mar Ltd. on \$3.5 Billion Resort Project

June 10, 2011

Paul Hastings Excels in Chambers USA 2011 Guide

March 31, 2011

Paul Hastings Represents Tucker Development in Prudential Center Marriott Hotel Project

March 01, 2011

Paul Hastings Advises TPG Capital on Acquisition of Catellus Properties from ProLogis

Rankings & Awards

April 26, 2019

Recognized by Chambers USA 2019

May 15, 2018

Recognized by Chambers USA 2018

June 05, 2017

Recognized by Chambers USA 2017

February 15, 2017

Law360 2016 Practice Group of the Year

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June 08, 2016

Recognized by Chambers USA 2016