



Mario J Ippolito

Partner, Corporate Department

marioippolito@paulhastings.com

Mario Ippolito is a partner in the Leveraged Finance practice of Paul Hastings and is based in the firm's New York office. Mr. Ippolito concentrates his practice in domestic and cross-border leveraged finance transactions and other debt financings in a variety of industries including healthcare, life sciences, energy, technology, telecommunications and media and retail. He has extensive experience representing banks, funds and other financial institutions and issuers in a variety of debt finance transactions, including first and second lien credit facilities, bridge loans, mezzanine and subordinated debt financings, asset-based credit facilities, acquisition financings, refinancing and recapitalization facilities, intercreditor arrangements and secured creditor issues. Mr. Ippolito also regularly represents creditors in workouts, restructurings, bankruptcies and reorganizations.

Recent Representations

- Represented SunTrust Bank and Royal Bank of Canada in connection with the financing for the acquisition of Genex Services, a clinical management services provider. The financing consisted of a US \$365.0 million first lien term facility, a US \$50.0 million first lien revolving facility and a US \$120.0 million second lien term facility.
- Represented UBS AG, Stamford Branch, as administrative agent and UBS Securities LLC, ING Capital LLC and others as joint lead arrangers and joint bookrunners in connection with an amended and extended US \$325 million asset-based revolving credit facility for SiteOne Landscape Supply, LLC, a wholesale landscape supply distributor.
- Represented HSBC Bank PLC, as administrative agent, HSBC Corporate Trustee Company (UK) Limited, as collateral agent, and HSBC Bank plc and BNP Paribas, as lenders, in connection with a revolving credit facility in support of a financial restructuring of Proserv Group Inc., a technology-driven energy services company
- Represented Capital One and HPS Investment Partners as lead arranges in

New York

T: 1(212) 318-6420

F: 1(212) 230-7848

Practice Areas

Corporate
Finance
Private Equity
Life Sciences and Healthcare
Alternative Lender and Private
Credit
Leveraged Finance
Restructuring
Asset Securitization and
Structured Finance

Admissions

Connecticut Bar
New York Bar

Education

Columbia Law School, J.D.
1984
Georgetown University, B.S.
1980

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- connection with the financing for the acquisition of Integrated Prescription Management, Incorporated, a pharmacy benefit manager operating in the United States. The financing consisted of a US \$155 million first lien term facility and a US \$25M revolving facility.
- Represented Royal Bank of Canada, as administrative agent, and RBC Capital Markets and others, as joint lead arrangers and joint bookrunners, in connection with a US \$900 million asset-based revolving credit facility for JBS USA Food Company.
 - Represented Smithfield Foods, Inc., as issuer, in connection with the issuance of \$1.4 billion aggregate principal amount of senior secured notes and proposed refinancing of certain existing credit facilities as part of a wider refinancing plan.
 - Represented UBS Securities LLC, Deutsche Bank Securities Inc., Goldman Sachs Bank USA, HSBC Securities (USA) Inc., ING Capital LLC, JPMorgan Chase Bank, N.A., Natixis, New York Branch and Sumitomo Mitsui Banking Corporation, as lead arrangers and bookrunners, and UBS AG, Stamford Branch, as administrative agent, in connection with \$275,000,000 in senior secured credit facilities in favor of SiteOne Landscape Supply. SiteOne Landscape Supply is a leading wholesale distributor of landscape supplies.
 - Represented Credit Suisse Securities (USA) LLC, HSBC Securities (USA) Inc. and RBC Capital Markets, as lead arrangers and bookrunners, and Credit Suisse AG, Cayman Islands Branch, as administrative agent, in connection with approximately \$540,000,000 in senior secured credit facilities in favor of Mirion Technologies, a portfolio company of Charterhouse Capital Partners.
 - Represented Bank of America, N.A., Wells Fargo Securities, LLC, Citigroup Global Markets Inc., Goldman Sachs Lending Partners LLC, RBC Capital Markets and UBS Securities LLC, as lead arrangers and bookrunners, and Bank of America, N.A. and Wells Fargo Bank, National Association, as administrative agents, in connection with approximately \$5,100,000,000 in term loan and asset-based revolving credit facilities for Bass Pro Group, LLC's acquisition of Cabela's Incorporated. Bass Pro and Cabela are leading retailers of hunting, fishing, camping and related outdoor recreation merchandise.
 - Represented Antares Capital LP, as lead arranger and administrative agent, in connection with approximately \$165,000,000 in senior secured credit facilities for Service Logic's acquisition of Thornton Service. Service Logic is a portfolio company of Sterling Investment Partners and is a leading provider of energy services, HVAC services and customer services.
 - Represented UBS Securities LLC and PNC Capital Markets LLC, as lead arrangers and bookrunners, and UBS AG, Stamford Branch, as administrative agent, in connection with \$175,000,000 of senior secured credit facilities in

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favor of Associated Materials LLC, a portfolio company of Hellman & Friedman LLC. Associated Materials, is a leading manufacturer and distributor of exterior residential building products in North America.

- Represented BMO Capital Markets, RBC Capital Markets and Canadian Imperial Bank of Commerce, as lead arrangers and bookrunners, and Bank of Montreal and Royal Bank of Canada, as administrative agents, in connection with \$380,000,000 in term loan and asset-based revolving credit facilities, financing the acquisition of Rockpoint Gas Storage by Brookfield Asset Management. Rockpoint Gas Storage is the largest independent owner and operator of natural gas storage in North America.
- Represented UBS Securities LLC and Barclays Bank PLC, as lead arrangers and bookrunners, and UBS AG, Stamford Branch, as administrative agent, in connection with a \$220,000,000 senior secured term loan and a \$100,000,000 asset-based revolving credit facility, financing the acquisition by Berkshire Partners LLC of SRS Holding Corporation, the parent company of roofing supply distributor SRS Distribution Inc. SRS Distribution is a national distributor of residential roofing materials and supplies in the United States.
- Represented J.P. Morgan Securities LLC and Wells Fargo Bank, N.A., as joint lead arrangers and joint bookrunners, and JPMorgan Chase Bank, N.A, as administrative agent, in connection with a \$165,000,000 asset based revolving credit facility in favor of Alvogen Pharma US, Inc., a pharmaceutical company.
- Represented RBC Capital Markets, Citizens Bank, N.A. and UBS Securities LLC as lead arrangers in connection with a \$160,000,000 ABL credit facility for a discount retailer.
- Represented Capital One in connection with a \$95,000,000 credit facility for the acquisition by CD&R of independent physician practice associations and related affiliated management services organization.
- Represented Citigroup Global Markets Inc., Barclays Bank PLC, Deutsche Bank Securities Inc., Nomura Securities International, Inc., Jefferies Finance LLC, RBC Capital Markets and Macquarie Capital (USA) Inc. as joint lead arrangers and Citibank, N.A. as administrative agent in connection with a \$5.0 billion senior secured term loan and ABL credit facilities in connection with the purchase of PetSmart, Inc. by an investor consortium led by BC Partners.
- Represented Jefferies Finance LLC, as administrative agent, lead arranger and bookrunner, in connection with a \$306,000,000 term loan credit facility and Bank of America, N.A., as administrative agent, in connection with a \$60,000,000 asset-based revolving credit facility for TOMS Shoes, LLC in connection with the acquisition by Bain Capital Partners, LLC of membership interests in TOMS Shoes, LLC.
- Represented Royal Bank of Canada as administrative agent, and RBC Capital

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Markets and other banks, as joint bookrunners and joint lead arrangers in connection with a CDN\$225,000,000 first lien asset-based revolving credit facility, the proceeds of which were used to partially finance the acquisition of a majority interest in NCSG Crane & Heavy Hauling Corporation.

- Represented GE Capital as joint lead arranger and sole administrative agent in connection with \$485,000,000 in term loan and ABL credit facilities for KPS Capital Partners' acquisition of ThyssenKrupp Waupaca.
- Represented RBC Capital as administrative agent and the joint lead arranger and joint bookrunner in connection with \$300,000,000 in term loan and asset-based revolving credit facilities, the proceeds of which were used to finance the acquisition of Bob's Discount Furniture.
- Represented UBS AG, Stamford Branch as administrative agent, and UBS Securities and Jefferies Finance as joint lead arrangers, in connection with \$452,000,000 in term loan and asset-based credit facilities, the proceeds of which were used to partially finance the acquisition of DRTM Holdings by Bishop Lifting Products.
- Represented General Electric Capital Corporation in connection with a \$70,000,000 revolving credit facility for Shop Vac Corporation, a manufacturer of wet/dry vacuum cleaning products.
- Represented Morgan Stanley Senior Funding, Inc. and J.P. Morgan Securities LLC, as joint bookrunners and joint lead arrangers in connection with \$430,000,000 in term loan and asset-based credit facilities for BRG Sports, Inc., a designer, developer, and marketer of branded sports equipment.
- Represented General Electric Capital Corporation, SunTrust Bank, Golub Capital, Jefferies, and U.S. Bank as lead arrangers in connection with a \$165,000,000 credit facility for Paradigm Management Services, a provider of management services for catastrophic workers' compensate
- Represented Jefferies Finance as administrative agent on the \$290,000,000 senior secured term loan facility and related \$100,000,000 asset-based senior secured revolving credit facility used to finance the acquisition of Cole Haan by Apax Partners from NIKE, Inc.
- Represented UBS Securities as administrative agent, in connection with a \$60,000,000 ABL credit facility for the financing of Apollo Global Management and C. Dean Metropoulos & Co.'s purchase of certain assets related to the manufacturing and distribution of snack products from Hostess Brands, Inc.

Speaking Engagements and Publications

- Speaks at industry and client conferences on legal issues relating to finance transactions
- Contributor to "Asset-Based Lending – A Practical Guide to Secured

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Financing,” Practicing Law Institute

Professional and Community Involvement

- Fellow of The American College of Commercial Finance Lawyers
- American Bar Association, former Vice Chair of the Uniform Commercial Code Committee
- Loan Syndications & Trading Association
- The Commercial Finance Association
- Admitted to practice in New York and Connecticut

Education

- Columbia Law School, J.D., 1984 (Columbia Journal of Transnational Law, Editor)
- Georgetown University, B.S., 1980 (magna cum laude)

News

November 28, 2018

RBC Completes \$900 million Multi-Currency Asset-Based Revolving Credit Facility for JBS USA

August 15, 2018

SiteOne Landscape Supply Completes Refinancing and Upsize of Term Loans

June 07, 2018

Citizens and Other Banks Provide Financing for Champion Home Builders

September 25, 2017

Bass Pro Shops Secures \$4.745 Billion Loan; Finalizes Acquisition of Cabela’s

February 01, 2017

Paul Hastings Advises Smithfield Foods on \$1.4 Billion Senior Notes Offering

October 03, 2016

BofA Merrill Lynch, Wells Fargo Securities LLC and Other Major Banks Provide \$5.1 Billion Financing for Bass Pro Shops’ Acquisition of Cabela’s

May 06, 2016

Paul Hastings Represents Lead Arrangers in SiteOne Landscape Supply’s Dividend Recap

Mario J Ippolito (Continued)

April 01, 2015

Paul Hastings Represents Goldman Sachs and Wells Fargo in Coyote Logistics' \$460M Debt Financing

March 12, 2015

Paul Hastings Advises Banks in Financing the \$8.7 Billion Acquisition of PetSmart by a Consortium Led by BC Partners

December 15, 2014

Paul Hastings Advises Banks in Financing the \$8.7 Billion Acquisition of PetSmart by a Consortium led by BC Partners, The Largest LBO of the Year

November 18, 2014

Paul Hastings Advises Jefferies Finance in Financing Bain's Acquisition of a 50 Percent Stake in TOMS

August 25, 2014

Paul Hastings Advises ABL Arrangers in Acquisition of NCSG Crane & Heavy Hauling Corporation

June 19, 2014

Paul Hastings Advises Banks on \$340 Million LMI Aerospace, Inc. Financing

April 28, 2014

Paul Hastings Advises Lenders in Financing Bain Capital's Acquisition of Bob's Discount Furniture Assets

April 28, 2014

Paul Hastings Advises Lenders on Paradigm Management Services Financing

April 17, 2014

Paul Hastings Represents Joint Bookrunners in \$430 million Refinancing of BRG Sports

March 31, 2014

Paul Hastings Advises Debt Financing Sources in AEA's Acquisition of Delta Rigging & Tools

March 05, 2014

Paul Hastings Advises GE Capital in Loan Repricing for Waupaca Foundry, Inc.

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January 28, 2014

Paul Hastings Represents General Electric Capital Corp. in Senior Credit Facility for Shop Vac Corporation

December 26, 2013

Paul Hastings Advises Debt Financing Sources in CD&RS Acquisition of John Deere Landscapes

December 20, 2013

Paul Hastings Represents Banks in Financing Southwire's Acquisition of Coleman Cable, Inc.

December 19, 2013

Paul Hastings Represents Banks in Financing of Dealertrack Technologies' Acquisition of Dealer.com

December 18, 2013

Paul Hastings Represents RBC in Financing for Norcraft Companies, L.P.

September 03, 2013

Paul Hastings Represents Shuanghui International in Securing Financing for Acquisition of Smithfield Foods

August 02, 2013

Paul Hastings Advises GE Capital Markets in Financing Arbor Investments' Acquisition of Keyes Group

July 24, 2013

Paul Hastings Represents UBS in FHC Health Systems, Inc. Refinancing

May 29, 2013

Paul Hastings Represents Shuanghui International Holdings Limited in US \$7.1 Billion Acquisition of Smithfield Foods

April 23, 2013

Paul Hastings Represents GE Capital in Waupaca Foundry Financing

April 09, 2013

Paul Hastings Represents UBS AG in Financing for Hostess Brands Acquisition

March 07, 2013

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Paul Hastings Represents Lead Arrangers in Pharmaceutical Research Associates, Inc. Financing

March 05, 2013

Paul Hastings Advises Debt Financing Sources in Berkshires acquisition of SRS Distribution

February 06, 2013

Paul Hastings Represents Jefferies Finance LLC in Financing Apaxs Acquisition of Cole Haan LLC from Nike, Inc.

December 20, 2012

Paul Hastings Represents RBC Capital Markets, UBS Securities LLC and SunTrust Robinson Humphrey, Inc. in Financing Harbour Groups Acquisition of Cleaver-Brooks, Inc.

December 11, 2012

Paul Hastings Represents Lead Arrangers in Pharmaceutical Research Associates, Inc. Refinancing

October 03, 2012

Paul Hastings Advises Debt Financing Sources in Advent Internationals acquisition of AOT Bedding Super Holdings

July 02, 2012

Paul Hastings Represented GE Capital in Financing KPS Capital Partners Completed Acquisition of ThyssenKrupp Waupaca through an Affiliate

June 12, 2012

Paul Hastings Represents GE Capital in \$200M ABL Credit Facility for Global Brass and Copper Inc.

May 15, 2012

Paul Hastings Represents GE Capital in Financing KPS Capital Partners Acquisition of ThyssenKrupp Waupaca through an Affiliate

March 05, 2012

Paul Hastings Represents GE Capital in Financing Lightyear Capitals Acquisition of Paradigm Management Services

January 13, 2012

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Paul Hastings Represents RBC Capital Markets, BMO Capital Markets and Deutsche Bank Securities In \$1.6 Billion Acquisition of 99 Cents Only Stores

June 02, 2010

Paul Hastings Advises General Electric Capital on Debt Financing

Insights

March 28, 2013

United States Bankruptcy Court for the Southern District of New York Holds That a UCC-3 Filing Without Authorization is No Filing At All