



Sam Waite

Associate, Corporate Department
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Sam Waite is an associate in the corporate practice of Paul Hastings and is based in the firm's London office. He has a general corporate and M&A practice, which focuses on private mergers and acquisitions and corporate finance in particular in the telecoms and software sectors, and also has considerable experience in acting for both venture and growth equity investment funds and emerging companies on early stage investments.

Recent Representations

Mr. Waite's recent experience includes advising:

- NJJ Telecom Europe on the acquisition of a majority of eir, the Irish telecommunications and broadband business which had revenue of £1.32 billion in 2016
- Matterhorn Telecom on the sale of 90% of the tower business of Salt Mobile to Cellnex for €0.8 billion
- Monaco Telecom on its agreement with MTN to acquire the entire issued share capital of MTN Cyprus for net sale proceeds of €260 million
- Jacobs Engineering Group on its acquisition of Wood Groups Nuclear business in the U.K., Europe, and the Far East for £250 million
- DXC Technology (formerly Computer Sciences Corporation) on its strategic alliance with and investment in eBECS Limited
- Saba Software, a portfolio company of Vector Capital on its acquisition of Lumesse, a leading provider of talent acquisition, talent management, and learning experience technology in Europe
- Intel Corporation on its recent acquisition of U.K.-based Omnitek (a processor solutions business)
- City Football Group Limited, the owner of football-related businesses including Manchester City FC, New York City FC, Melbourne City FC, and a minority shareholder in Yokohama F. Marinos on the \$400M investment by China Media
- City Football Group Limited on its acquisition of Sichuan Jiuniu FC, a football club in China League Two

London

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Practice Areas

Corporate

Admissions

England and Wales Solicitor

Education

BPP University Law School
London, GDL 2011
BPP University Law School
London, L.P.C. 2012
University of Oxford - Keble
College, B.A.

Sam Waite (Continued)

- Cabot Financial (Europe) Limited on its acquisition of: Hillesden Securities Ltd., which resulted in Cabot acquiring approximately £3.3 billion face value of debt across 188 portfolios and 1 million customer accounts; Wescot Credit Services, a debt payment plan provider; and Orbit Debt Collections, a debt collection agency
- Aalto Investment Holdings AC, a U.S. and Europe-based real asset focused investment manager with \$1.7 billion under management, on the sale of their entire issued share capital to Man Group LLC
- Avery Dennison on its U.S. acquisition of the European Business of Mactac, a leading manufacturer of high-quality pressure-sensitive materials from Platinum Equities for €200 million
- Management on the U.S. \$480 million sale of Xtrailis International Holdings Limited to Honeywell Inc.
- Tiso Blackstar Group SE on its conversion into an SE and subsequent migration from England to Malta, which was the first migration of a European Public Company from England to Malta and its listing on AIM

Early Stage Investments

- Deerfield Capital on their lead investment in the \$150 million series C financing by Orchard Therapeutics, a leading commercial stage gene therapy company
- Merck's Digital Health Fund on a number of early stage equity investments in biotech companies including Clinithink, a U.K.-based provider of clinical data insights and Antidote Technologies, a drug trial recruiting platform
- A Family Office on its investment into Iceotope, an immersion liquid cooling technology business
- Fram Investment Partners on its investment into HealthCare at Home, a leading provider of clinical care in the home
- iwoca Ltd., a lender to small business, on its Series B and Series C round investments

Education

BPP University Law School London, L.P.C. 2012

BPP University Law School London, GDL 2011

University of Oxford - Keble College, M.A

News

June 01, 2020

Paul Hastings' London M&A Team Continues Strong Run of Telecoms and

Sam Waite (Continued)

Infrastructure Deals

December 19, 2019

Monaco Telecom Acquires Vodafone Malta

December 17, 2019

City Football Group Announces \$500 Million Strategic Investment by Silver Lake;
Acquires Majority Stake in Mumbai City Football Club

November 08, 2019

DXC Technology Acquires Virtual Clarity

August 20, 2019

Jacobs to Acquire Wood's Nuclear Business

May 13, 2019

Salt Sells Phone Towers to Cellnex for €0.7 Billion

October 03, 2018

Saba Software, a Portfolio Company of Vector Capital, to Acquire Lumesse

July 16, 2018

Monaco Telecom to acquire MTN Cyprus

December 20, 2017

Xavier Niel-led Consortium to Acquire Ireland's eir

March 02, 2017

CSC and Virtual Clarity Enter Strategic Collaboration

October 14, 2016

Leading U.S. and European Investment Management Business Aalto Invest
Agrees Sale to LSE-listed Man Group

Insights

May 09, 2017

Establishing Business in the UK